

ABOUT US & PORTFOLIO



GO THRIVE MARKETING FLOW | BLOSSOM | PROSPER



WHO WE ARE?

Come thrive with our digital marketing campaigns! We create inspiring and powerful digital marketing strategies for your business. We infuse clarity and relevance into your messaging. Come partner with us to craft effective social media campaigns and integrative web strategies. Come Thrive...



The Team behind the scenes

NAME: Dr. Natalie Guse

TITLE: COO

Dr. Natalie Guse is an industry expert in Marketing and Social Media Strategizing. She is very passionate about marketing and how it can change and impact the business revenue of companies. She was an early adopter of Social Media Marketing. She has developed Internet Marketing strategies for the Soccer FIFA World Cup in 2006 for the 12 host cities. She has applied a mixture of social media marketing, SEO, and traditional advertising strategies to help the 12 host cities in the light of the Soccer World Cup to attract more tourists, residents, and businesses to their destination.

In 2008, she decided to live her dream and to start a new career in the U.S. In 2008, she founded Majestic Social Media, a full-service social media, SEO, and Internet Marketing company, located in beautiful Oceanside, California. While building her own company, she has also completed her Ph.D in Business Administration. Her doctoral thesis focused on the correlation between social media strategies and the business revenue of U.S. based companies. Dr. Natalie Guse also has a Master's degree in Marketing and a Bachelor's degree in Journalism and PR. In 2017 she founded Thrive Marketing.



WHAT SETS US APART?





We combine the art of marketing with the science of Internet Technology. We know that this is a unique approach and creates a competitive advantage.

WHAT WE OFFER

- Social Media Marketing Consulting
- Social Media Marketing Management
- Content Creation and Copywriting (Social Media Content & Blogging)
- Email Marketing Campaigns
- Webdesign (Wordpress & Shopify)
- Integrative Digital Marketing Plans
- Digital Marketing Management
- Marketing & Sales Consulting
- Digital Branding
- **SEO** & SEM
- Amazon & Ecommerce Marketing



thrive@gothrivemarketing.com

760.427.1625



ARE YOU OUR CLIENT?

- Small, medium AND large businesses are our clients
- And....variety, the spice of life; we just LOVE it!
- Whether you are a small business owner or a marketing executive looking to hire a firm to take over your Digital Marketing Efforts, we are your partner to thrive!



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Digital Marketing In a digital age, identifying the heart of your messaging is everything! We strive to discover your perfect customer and craft messages that leave an impact!





INDUSTRIES WE WORK FOR!

- Universities
- Fashion
- Ecommerce
- Medical
- B2B
- Retail
- Restaurants
- Beauty & Wellness
- Brick & Mortar
- Construction
- Software
- Service Industry





OUR SOCIAL MEDIA APPROACH



BRANDING

- Social Media Branding
 - Content Plan
 - Daily Categories

COMMUNITY

- Building a loyal Fanbase
 - Facebook Like:
 - Twitter Followers
- Internet Community

INFRASTRUCTURE

- Social Media Platforms
- Pay Per Click Campaigns
- Social Media Profiles
 - Social Media
 Management Tool:

SOCIAL MEDIA PLAN

- Benchmark Analysis
 - Target Market
 - Goals
 - Status Quo

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Why Social Media will help you grow

More Opportunities to Convert

Every post you make about your company on a social media platform is an opportunity for customers to convert. When you build a following, you'll simultaneously have access to new customers, recent customers, and old customers, and you'll be able to interact with all of them.

Engagement:

Communication is important for any business but positive engagement with YOUR customer base can really lead to improved reputation. Social allows you and your customers to interact freely and quickly.

The brand takes on a personal role and becomes a member of a conversation. Resulting exposure can develop a quality brand image.



Why Social Media will help you grow

Increased Inbound Traffic

Without social media, your inbound traffic is limited to people already familiar with your brand and individuals searching for keywords you currently rank for. Every social media profile you add is another path leading back to your site, and every piece of content you syndicate on those profiles is another opportunity for a new visitor. The more quality content you syndicate on social media, the more inbound traffic you'll generate, and more traffic means more leads and more conversions.

Using social media for business boosts your site's SEO Search engine crawlers know which pages are consistently earning traffic and which are just floating out there, forgotten and ignored. A killer content strategy for SEO is the most important part of earning top spots in search engine rankings, but driving traffic to your optimized pages will cause them to climb much faster in the search engine results pages (SERPs).



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OUR SERVICES









SOCIAL MEDIA & DIGITAL MARKETING

- Social Media Consulting
- Social Media Marketing Plans
- Social Media Management (Facebook, Instagram, Linkedin)
- Content Creation and Marketing
- Contest Concept and Implementation
- Fan Increase and Engagement
- Blog Marketing and Content Creation
- Editorial Calendars
- Social Media Branding
- Pay Per Click Campaigns (Copy Content, Implementation)
- SEO



WEBDESIGN

- Custom Webdesign
- Wordpress and WoCommerce Webdesign
- Ecommerce Web Development
- Shopify Web Development
- Datafeed Management
- Onsite SEO Optimization
- Analytics Installation and Monitoring



CONSULTING

- Marketing Consulting
- Sales Consulting
- Social Media Consulting
- Hands-On Training
- Digital Marketing Consulting
- Web Consulting





BRANDING EXAMPLES









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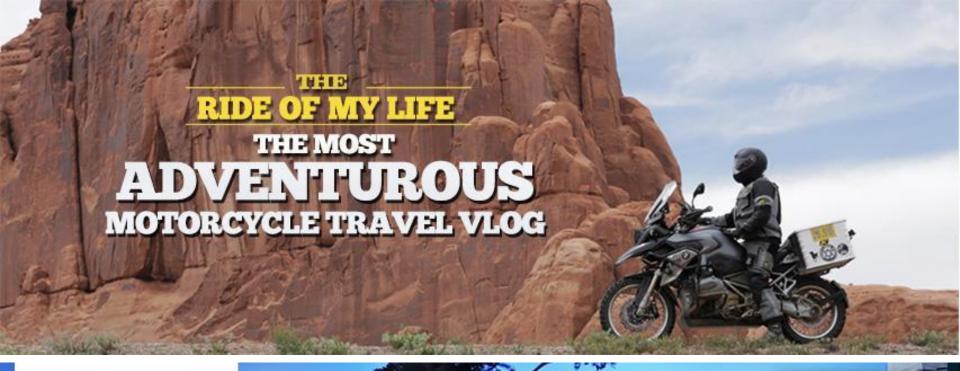




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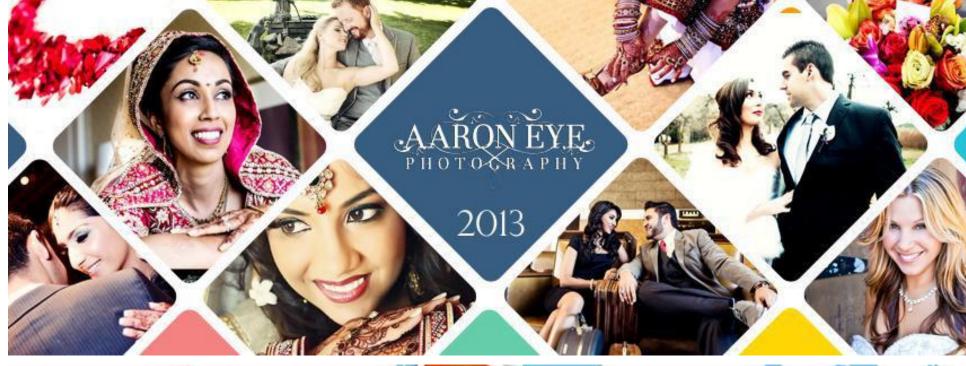




















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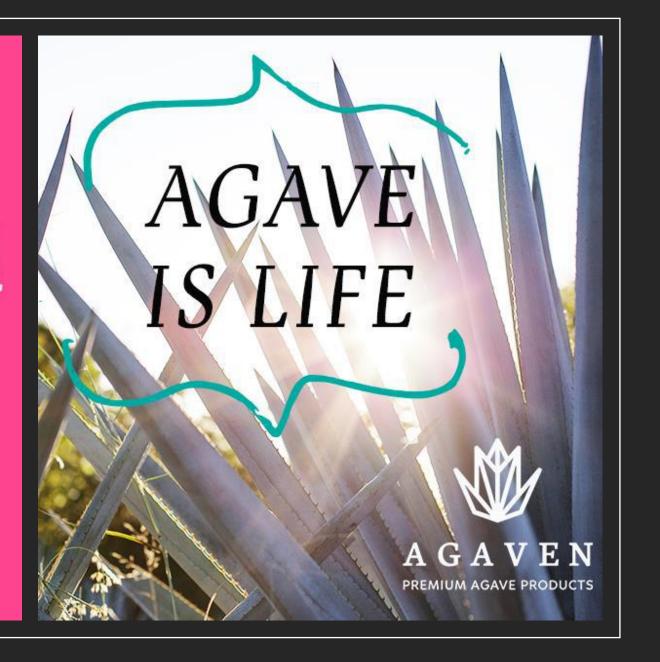


POSTING EXAMPLES



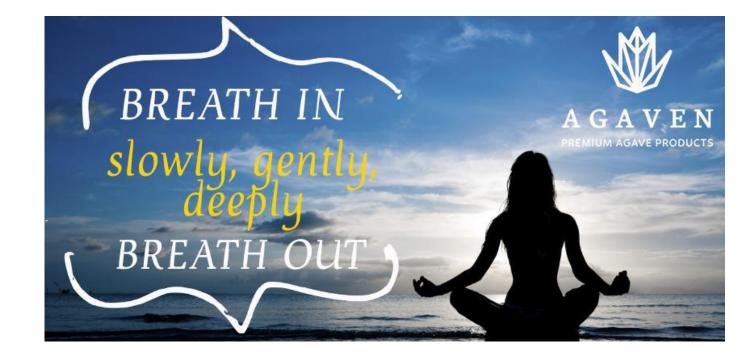
Snack on less sugar

you're sweet enough already!



















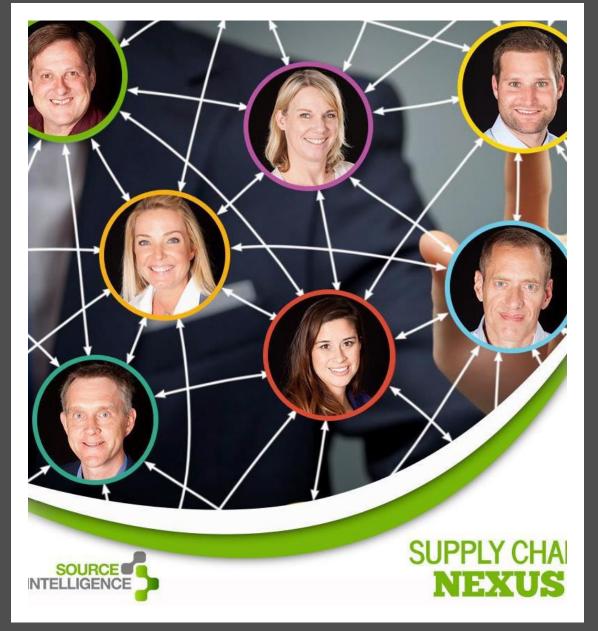












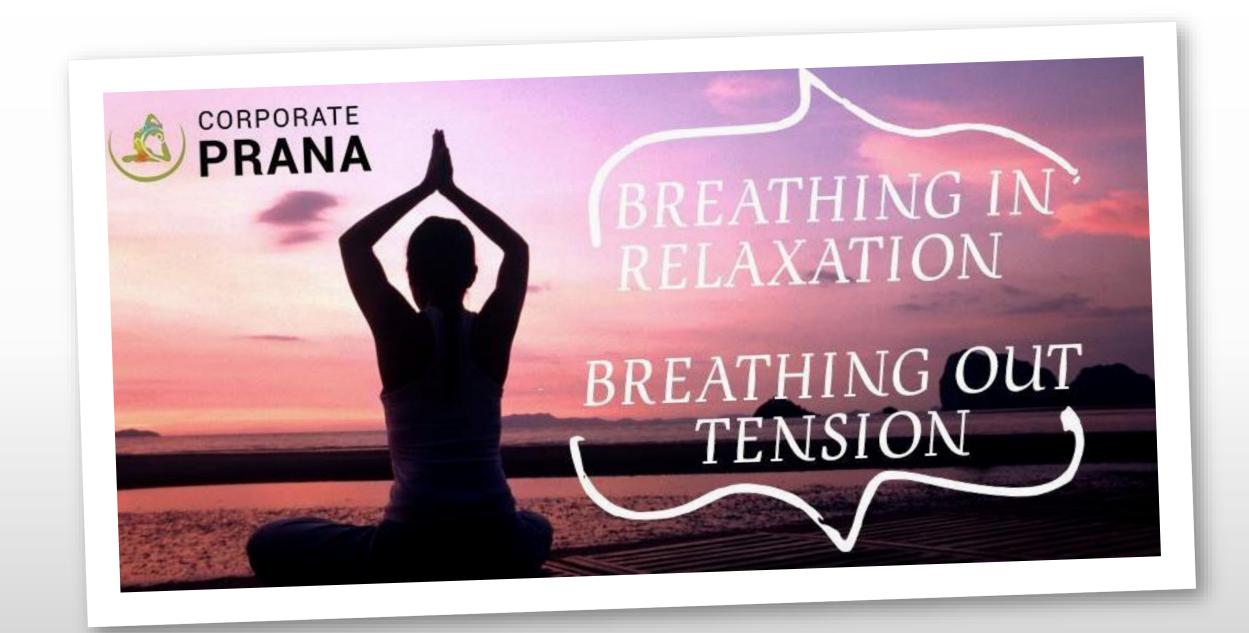
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EMAIL & BRANDING









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Monitoring & Adjusting

Every other week, you will receive a debrief. This update includes information highlighting:

- Fan Increase on Social Media Platforms
- Pay Per Click Campaign Results
- SEO Ranking Reports
- Boosted posts results
- Twitter Analytics
- Facebook Analytics
- Group Posting Efforts
- Fan Increase Efforts
- Response behavior to our posts





Adjusting

If necessary:

- Adjust Strategies
- Adjust Branding
- Adjust Wording

Monitoring

- Fan Increase
- Engagement
- Response rate to posts



Analyzing and Planning

- Target Market Analysis
- Goal Setting
- Strategies
- Branding

Implementation

- Fan Increase
- Paid Campaigns
- Content
- Postings

THANK YOU



Thank You for your time to read through our presentation. We are looking forward to hearing from you!



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